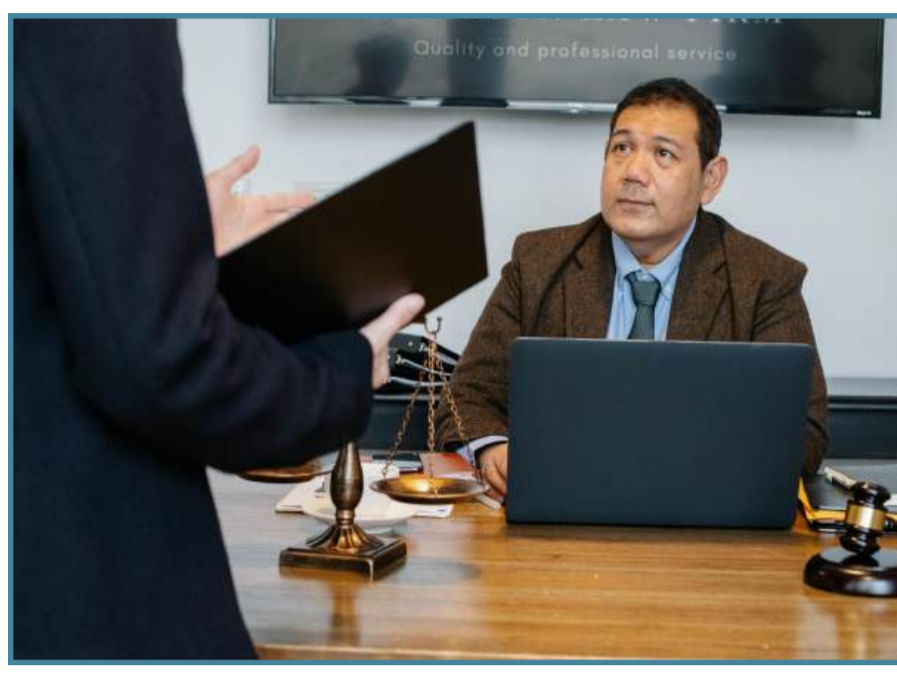


Tips to Maximize NSA OON Claims

1. Understanding How Revenue Determined Under the NSA

Under the NSA, a payment dispute follows a set path, ending in IDR where an arbitrator reviews both payment offers using defined factors. Your claim becomes stronger when your submission clearly shows why your requested amount reflects the proper out-of-network value.



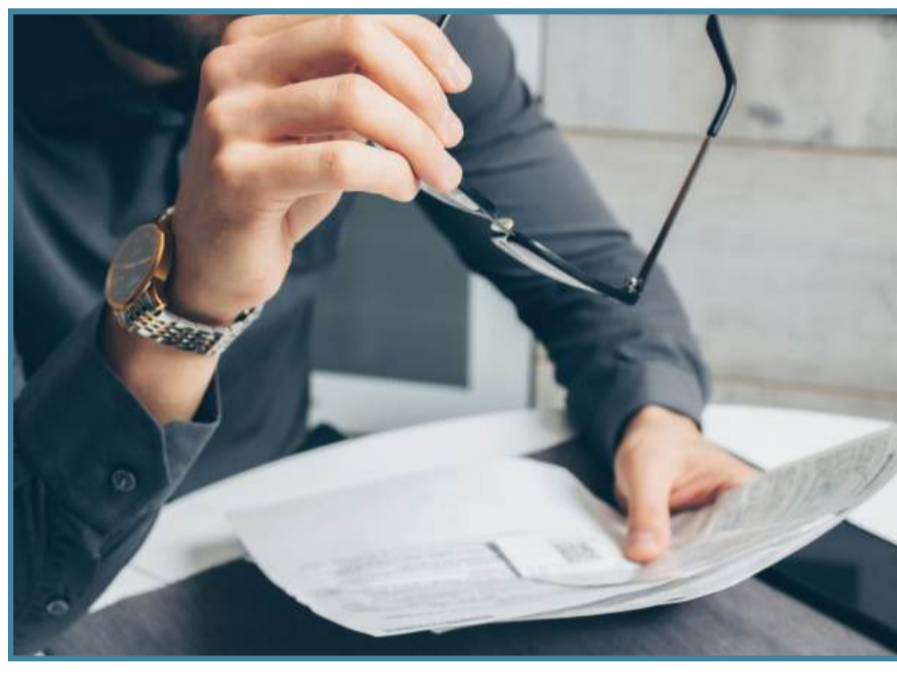
2. Documentation as a Revenue Multiplier

Strong documentation has a direct impact on how much you recover, and every document should prove that your requested payment matches the care provided. Clear, consistent records make it easier for the arbitrator to understand your argument and stay ahead of payer pushback.



3. Using Bundling Strategically, Not Automatically

Bundling can be useful but needs to be done carefully, as automatic bundling can reduce recovery while strategic bundling strengthens your case. Bundled claims work best when they reflect the same episode of care and share the same medical and timing context.



4. Timing Decisions That Protect Revenue

The NSA timeline leaves very little room for error, and missed deadlines can reduce leverage or eliminate recovery opportunities. Protecting revenue starts with staying on top of the timeline from the first payment or denial onward.

5. How Arbitrators Evaluate Value

Arbitrators compare your offer and the payer's offer without creating a middle-ground amount, so your offer must look reasonable and well supported. A clean, well-structured submission is more persuasive and easier for the arbitrator to choose.



6. Common Revenue Leaks in NSA OON Claims

A lot of NSA revenue loss comes from repeated mistakes like weak documentation, poor bundling decisions, and missed deadlines. The solution is a better process that matches how arbitration actually works.

7. Integrating NSA Strategy Into Your Revenue Cycle

You get better results when NSA claims are part of your normal revenue cycle process instead of a separate project. Clear standards and consistent workflows make claims easier to defend and outcomes more predictable.



8. Applying These Principles Across Different Care Settings

NSA out-of-network claims vary by care setting, but the core revenue principles stay the same. You get better results when you match the claim presentation to the type of care while keeping your approach consistent.

9. Building Predictable Outcomes Over Time

Maximizing revenue depends on building a repeatable process, not chasing one good result at a time. Consistency in documentation, bundling, and deadlines leads to steadier cash flow and fewer claims stuck in limbo.



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